

Acquisition Advisory Panel

Cross-Cutting Issues: Small Business Working Group

Preliminary Recommendations

December 16, 2005

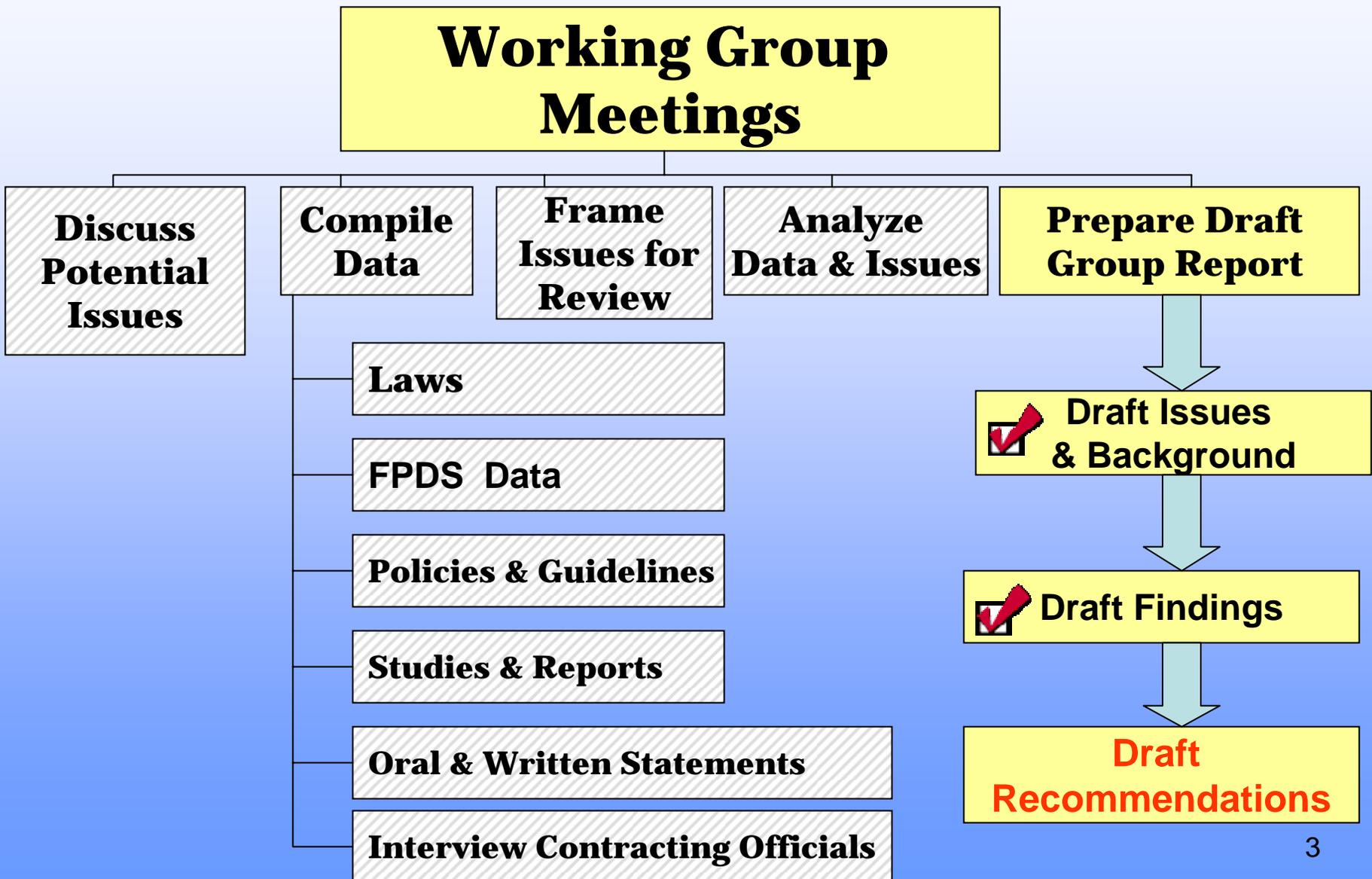
*These slides contain preliminary working group recommendations
for discussion purposes only.*

They have not been approved by the Acquisition Advisory Panel

Small Business Working Group Panel Members

- **David Javdan, Chair**
 - General Counsel, U.S. Small Business Administration
- **Louis Addeo**
 - President, AT&T Government Solutions
- **Deidre Lee**
 - Assistant Commissioner for Integrated Technology Services, Federal Acquisition Service, GSA
- **Roger Waldron**
 - Acting Senior Procurement Executive, GSA

Small Business Working Group Process



Issues: Structuring Procurements to Afford Small Business Participation

- Adequacy of guidance in selecting among the myriad of small business contracting methods
- Adequacy of guidance in defining requirements to facilitate small business contracting opportunities

Issues: Small Business Competition Under Multiple Award Contracts

- Adequacy of guidance in reserving prime contracts for small businesses in full and open multiple award procurements
- Adequacy of guidance in utilizing small business contracting methods when placing orders against multiple award contracts

Recommendation # 1: Structuring Acquisitions

- Provide explicit regulatory guidance to clarify that contracting officials should exercise their discretion and flexibility in selecting the appropriate small business contracting methods based on the status of the agency's small business goal achievements

Recommendation # 2: Structuring Acquisitions

- Propose a regulatory amendment specifically prohibiting or limiting the use of cascading procurements

Recommendation # 3: Structuring Acquisitions

- Require a systems review and if necessary upgrade of FPDS-NG to ensure that it provides agencies real-time access to goal achievements data

Recommendation # 4: Structuring Acquisitions

- Require agencies to report to FPDS-NG specified data on contract bundling to allow objective statistical assessment of its effects on small businesses

Recommendation # 5: Structuring Acquisitions

- Amend the governing definition of the term “contract bundling” to provide a simpler and less subjective definition

Recommendation # 6: **Structuring Acquisitions**

- Require the creation of a government-wide bundling database or central repository of best practices for unbundling contracts and mitigating the effects of contract bundling

Recommendation # 7: **Structuring Acquisitions**

- Encourage the development of a government-wide training module targeting acquisition team members and program managers to acquaint them with the value, benefits and requirements of contracting with small business

Recommendation # 8: **Competition for Multiple Award Contracts**

- Provide guidance on the practice of reserving prime contracts for small businesses in full and open multiple award procurements to ensure greater consistency and transparency in the applications of small business contracting requirements to such procurements

Recommendation # 9: **Competition Under Multiple Award Contracts**

- Amend governing regulations to clarify the application of small business contracting mechanisms to orders against multiple award contracting vehicles

Next Steps

- Complete draft of specific recommendations for Panel review
- Post draft recommendations on Panel's web site for public comment
- Finalize Working Group draft report

[These slides were revised after the public meeting on December 16, 2005 for clarity. Original version available from the DFO].